

# AS SBM Pank (SBM Bank Ltd.)

Public Interim Report III. Quarter 2005

Translation from original in Estonian

# **1** Summary Information

Report date: 30.09.2005

AS SBM Pank

Pärnu mnt 12, 10148 Tallinn

The bank is not rated by international rating agencies.

Total assets (EEK ths.)	277 747
Net profit (EEK ths.)	-3 587
Return on equity (ROE)	-4.80%
Assets utilisation (AU)	7.59%
Overdue claims and loans	1
Loan loss provisions (EEK ths.)	0
Net own funds (EEK ths.)	98 549
Capital adequacy ratio	42.86%

"Public Interim Report III. Quarter 2005" of AS SBM Pank is available in the office of SBM Bank in Tallinn, Pärnu mnt 12 and on the bank's web page address http://www.sbmbank.ee from 31.10.2005.

#### 2 Introduction

#### 2.1 General Data of AS SBM Pank

Business name:AS SBM PankAddress:Pärnu mnt 12, 10148 TallinnRegistration code:10586461Register :Tallinna Commercial RegisterDate of entry:14.10.1999

#### 2.2 Auditor

Engagement partner:Taivo EpnerManager:Maret TambekKPMG Baltics ASAhtri 10A, 10151 TallinnRegistration code:10096082

#### 2.3 Report Period is 01.01.-30.09.2005, Report Balance Sheet Date 30.09.2005.

Public Interim Report III. Quarter 2005 of AS SBM Pank is unaudited. Only the credit institution data and figures are disclosed in the report.

#### 2.4 Report Currency is Estonian Kroons and Units are Thousands of Kroons.

#### 2.5 Declaration of the Management Board of AS SBM Pank.

The Management Board of AS SBM Pank, after examining the information presented in the Public Interim Report, is of opinion that:

- 1. Public Interim Report, consisting of summary information, introduction, comments and financial statements, discloses information meeting the requirements set by the rules of "Public Interim Report".
- 2. The data and additional information presented in the Public Interim Report is true and complete.
- 3. Nothing is missing or omitted from the data and information presented in the Public Interim Report, which could influence their content or meaning.

In Tallinn, 31.10.2005

Riho Rasmann Chairman of the Management Board



Mart Veskimägi Member of the Management Board

Sven Raba Member of the Management Board

Roul Tutt Member of the Management Board

# 3 Comments

## 3.1 Description of Group of AS SBM Pank

No other enterprise belongs to the AS SBM Pank group.

## 3.2 Major Economic Developments

AS SBM Pank has set a goal to grow 2 times each year, and continues to make investments and expenses aimed primarily at development of customer service.

Bank's total assets have grown more than 1.5 times since beginning of year, reaching 277.7 million kroons as of 30.09.2005. Loan portfolio totalled 202.9 million kroons (growth from beginning of year 2.1 times) i.e. 73% of total assets. 56.0 million kroons, 20% of total assets were kept as liquid funds in cash, central bank, credit and financial institutions.

Customer deposits in the bank totalled 134.4 million kroons at the end of quarter (growth from beginning of year 66%). 25% belonged to financial institutions, 1% to non-profit organisations, 34% to companies and 40% to private persons.

Bank issued new bonds in III. quarter, whereby the bank's debt certificate liabilities totalled EEK 41.9 million (15.1% of total balance sheet) as of 30 September 2005.

As per decision of the TSE Listing and Surveillance Committee, dd. 14.07.2005, 3572 bonds of AS SBM Pank (SBMB047507, ISIN- EE3300075605) are also listed in the bond list of Tallinn Stock Exchange from 22 July 2005.

Net interest income of AS SBM Pank was EEK 7.63 million, earned mainly from loans. Net fee income accounted for EEK 2.96 million. EEK 1.24 million was earned from FX and share deals. Operating profit for first 9 months comprised 11.83 million kroons. Administrative expenses of 9 months 2005 totalled EEK 13.49 million. Net loss of 9 months was 3.59 million kroons.

Bank's equity totalled 99.2 million kroons as of 30 September 2005 and capital adequacy stood at 42.86%.

# 3.3 Prudential Ratios

# **Capital adequacy** (in EEK ths.)

		30.09.2005	30.09.2004
1.	First level equity	98 549	98 852
1.1	Paid-in share capital	100 000	100 000
1.3	Other reserves	271	230
1.4	Retained profit/loss of the previous years	2 555	1 770
1.10	Intangible assets (less)	-690	-194
1.11	Loss for the current reporting period (less)	-3 587	-2 954
2.	Second level equity	0	0
3.	Total gross own funds (1+2)	98 549	98 852
4.	Deductions from gross own funds	0	0
5.	Total net own funds (3-4)	98 549	98 852
6.	Third level equity	0	0
7.	Risk weighted assets	226 634	129 595
7.1	I category (risk adjustment 0%)	29 333	8 895
7.2	II category (risk adjustment 20%)	17 925	21 485
7.3	III category (risk adjustment 50%)	12 804	8 051
7.4	IV category (risk adjustment 100%)	216 647	121 272
8.	Risk weighted off-balance sheet commitments	2 000	0
8.1	Group I	2 000	0
9.	Capital requirement for currency risk	0	0
10.	Capital requirement for trading portfolio risks	104	51
10.1	Capital requirement for interest position risk	0	51
10.2	Capital requirement for share position risk	104	0
11.	Capital requirement for trading portfolio credit risk open		
	positions exceeding risk concentration limits	0	0
12.	Capital adequacy (5.+6.)/(7.+8.+9.x10+10x12.5+11x12.5)	42.86%	75.90%

# **Net Currency Positions** (in EEK ths., as of 30.09.2005)

Currency	<b>Balance sheet position</b>		Off-balance sh	Net position	
	long	short	long	short	
Joint EEK and EUR position	273 778	164 401	195 113	206 655	97 835

Net position of other currencies does not exceed 1% of net equity.

# Assets and Liabilities by Maturities (in EEK ths., as of 30.09.2005)

Claims, liabilities	On demand	Overdue	Up to 1 month	1 - 3 months	3 - 12 months	1 - 2 years	2 - 5 vears	Over 5 Total years
1. Claims of the bank	63 377	1	8 002	31 147	103 020	36 133	29 671	1 592 272 943
cash and deposits with banks	47 258	0	0	0	0	0	0	0 47 258
claims to clients	8 622	1	1 550	31 095	103 015	36 133	29 671	1 496 211 583
securities	465	0	0	0	0	0	0	96 561
other claims	7 032	0	6 4 5 2	52	5	0	0	0 13 541
2. Off-balance sheet claims	0	0	401 390	0	0	0	0	0 401 390
1. Bank's liailities	35 950	0	29 704	16 707	57 272	38 814	61	0 178 508
owed to banks	0	0	0	0	0	0	0	0 0
owed to clients	34 956	0	29 681	16 671	50 740	2 316	61	0 134 425
debts evidenced by certificates	s 0	0	0	0	6 1 3 5	35 720	0	0 41 855
other liabilities	994	0	23	36	397	778	0	0 2 228
2. Off-balance sheet liabilities	0	0	395 571	4 795	2 064	0	0	0 402 430

# **Risk Concentration**

(in EEK ths., as of 30.09.2005)

	Credit institution	
	% from net	
	number / amount	own funds
1. Number of customers with high risk concentration	6	
2. Due from customers with high risk concentration	75 705	76.82%
3. Due from persons connected with credit institution	1 523	1.55%

### 3.4 Ratios

(01.06. -30.09.2005)

Return on equity	ROE	-4.80%
Equity multiplier	EM	2.74
Profit margin	PM	-23.08%
Asset utilisation	AU	7.59%
Net interest margin	NIM	4.00%
Earnings per share	EPS	-0.36
Spread	SPREAD	2.77%
Yield on interest-earning assets	YIEA	5.34%
Cost of interest-bearing liabilities	COL	2.58%

#### Explanations to ratios

Total income includes the income items as per the decree of the president of Eesti Pank approving the principles of compiling "Interim Report": interest income, income from fees and commissions, dealing profits, income from financial investments, other operating income, extraordinary income, income/profit from value adjustments of real estate investments, tangible and intangible fixed assets (+), profit/income from value adjustments of claims and off-balance sheet commitments (+), income from value adjustment of long term financial investments.

ROE	Net profit (loss) / Average equity * 100
EM	Average assets / Average equity
PM	Net profit (loss) / Total income * 100
AU	Total income / Average assets * 100
NIM	Net interest income / Average interest earning assets * 100
EPS	Net profit (loss) / Average number of shares
SPREAD	Yield on interest earning assets (YIEA) – Cost of interest bearing liabilities (COL)
YIEA	Interest income / Average interest earning assets * 100
COL	Interest expense / Average interest bearing liabilities * 100

## 3.5 Ratings

AS SBM Pank has no ratings by international rating agencies.

## 3.6 Legal Disputes Concerning the Activities of AS SBM Pank

There were no legal disputes relating to Bank's activities as of 30.09.2005.

# 4 Financial Statements

# 4.1 Income Statement

(in EEK ths.)

30.09.2005 $30.09.2005$ $30.09.2004$ $30.09.2004$ 1Interest income412810.1832.4156.5421.1From leans $3.897$ 9.3002.1875.7821.2From deposits2.318.271.916.421.3From deposits and other fixed income securities03.663.771.1182Interest expense1.1912.5552.274.552.2From demad deposits6.511.5182.234.432.3From demad deposits6.511.5182.234.432.4From deths evidenced by certificates4.557.85003Net interest income/expense ( $4/-$ )2.9377.6282.1886.6874Net profi/loss from financial investments ( $4/-$ )000005Fees and commissions income1.1923.7183.091.1243.7447Dealing profits ( $4/-$ )3.501.2439.141.7547.1Profi/income5.831.6399.141.7547.2Loss/expense2.233.6600.323.6693.228.3General administrative expenses1.7605.2581.4444.5808.4Other administrative expenses1.8956.4681.7024.2589Value adjustments ( $4/-$ )0000010Value adjustments of financial fixed assets ( $4/-$ )00<			01.07.2005-	01.01.2005-	01.07.2004-	01.01.2004-
International38979 3202 1875 7821.1From deposits2318271916421.3From deposits036371182Interest expense1 1912 5552274552.2From deposits852524123From debts evidenced by certificates6511 5182234432.4From debts evidenced by certificates455785003Net interest income/expense (4/-)2 9377 6282 1886 0874Net profi/loss fromfinancial investments (4/-)00005Fees and commissions expense1827561 343747Dealing profits (4/-)3501 2439141 7547.1Profi/income5831 6399141 7867.2Loss/expense2333060328General administrative expenses1 8956 4881 7524 2589Value adjustments (4/-) of investments in land and property, fixed and intangible assets-336-9661 7040610Value adjustments of financial fixed assets (4/-)0000012Other operating income00000013Other operating expense3 3896129584814Extraordinary gins0000013Other			30.09.2005	30.09.2005	30.09.2004	30.09.2004
1.2    From deposits    231    827    191    642      1.3    From deposits    0    36    37    118      2    Interest expanse    1191    2555    227    455      2.2    From demand deposits    85    252    4    12      2.3    From demand deposits    651    1518    223    443      2.4    From dets evidenced by certificates    655    785    0    0      3    Net interest income/expense (+/-)    2937    7628    2188    6087      4    Net profit/loss from financial investments (+/-)    0    0    0    0      5    Fees and commissions income    1192    3718    330    1202      6    Fees and commissions expense    182    756    134    374      7.1    Profit/income    583    1639    914    1786      7.2    Loss/expense    233    396    0    32      8    General administrative expenses    1760    5258    1444    4580      8.2    Social taxes, u	1	Interest income	4 128	10 183	2 415	6 5 4 2
1.3    From debt securities and other fixed income securities    0    36    37    118      2    Interest expense    1191    2555    227    455      2.2    From demand deposits    85    252    4    12      2.3    From time and swing deposits    651    1518    223    443      2.4    From debts evidenced by certificates    455    785    0    0      3    Net interest income/expense (+/-)    2937    7628    2188    6087      4    Net profit/loss from financial investments (+/-)    0    0    0    0      5    Fees and commissions income    1192    3718    330    1202      6    Fees and commissions expense    182    756    134    374      7    Dealing profits (+/-)    350    1243    914    1754      7.1    Profit/income    583    1639    914    1786      7.2    Loss/expense    233    396    0    32      8    General administrative expenses    1760    5258    1444    4580  <	1.1	From loans	3 897	9 320	2 187	5 782
2Interest expense119125552274552.2From demand deposits852524122.3From time and saving deposits65115182234432.4From debts evidenced by certificates455785003Net interest incom/expense (+/-)29377628218860874Net profit/loss from financial investments (+/-)000005Fees and commissions expense1827561343747Dealing profits (+/-)350124391417547.1Profit/income583163991417867.2Loss/expense2333960328General administrative expenses4231134933660103698.1Salaries and compensations17605258144445808.2Social taxes, unemployment insurance premium expense576174748415318.4Other administrative expenses18956488175242589Value adjustments (1/-)0000010Value adjustments of financial fixed assets (+/-)000011Value adjustments of financial fixed assets (+/-)000012Other operating expense0000013Other operating expense000001	1.2	From deposits	231	827	191	642
22From demand deposits8525241223From time and saving deposits651151822344324From debts evidenced by certificates455785003Net interest income/expense ( $H$ -)29377628218860874Net profit/loss from financial investments ( $H$ -)00005Fees and commissions income1192371833012026Fees and commissions expense1827561343747Dealing profits ( $H$ -)350124391417547.1Profit/income583163991417867.2Loss/expense2333960328General administrative expenses1805528144445808.1Salaries and compensations1760528144445808.2Social taxes, unemployment insurance premium expense576174748415318.4Other administrative expenses18956488175242589Value adjustments of loans and advances ( $H$ -)00000000000011Value adjustments of financial fixed assets ( $H$ -)000012Other operating expense33896129584814Extraordinary losses0000015Extraor	1.3	From debt securities and other fixed income securities	0	36	37	118
2.3    From time and saving deposits    651    1518    223    443      2.4    From debts evidenced by certificates    455    785    0    0      3    Net interest income/expense (+/-)    2937    7628    2188    6087      4    Net profit/loss from financial investments (+/-)    0    0    0    0      5    Fees and commissions income    1192    3718    330    1202      6    Fees and commissions expense    182    756    134    374      7    Dealing profits (+/-)    350    1243    914    1786      7.1    Profit/income    583    1639    914    1786      7.2    Loss/expense    233    396    0    32      8    General administrative expenses    13493    3680    10369      8.1    Salaries and compensations    1760    5288    1444    4580      8.2    Social taxes, unemployment insurance premium expense    576    1747    484    1531      8.4    Other administrative expenses    1895    6488    1752    <	2	Interest expense	1 191	2 555	227	455
2.4From debts evidenced by certificates $455$ $785$ $0$ $0$ 3Net interest income/expense (+/-) $2937$ $7628$ $2188$ $6087$ 4Net profit/loss from financial investments (+/-) $0$ $0$ $0$ $0$ 5Fees and commissions income $1192$ $3718$ $330$ $1202$ 6Fees and commissions expense $182$ $756$ $134$ $374$ 7Dealing profits (+/-) $350$ $1243$ $914$ $1754$ 7.1Profit/income $583$ $1639$ $914$ $1786$ 7.2Loss/expense $233$ $396$ $0$ $32$ 8General administrative expenses $4231$ $13493$ $3680$ $10369$ 8.1Salaries and compensations $1760$ $5258$ $1444$ $4580$ 8.2Social taxes, unemployment insurance premium expense $576$ $1747$ $484$ $1531$ 8.4Other administrative expenses $1895$ $6488$ $1752$ $4258$ 9Value adjustments (+/-) of investments in land and property, fixed and intangible assets $-336$ $-966$ $-170$ $-406$ 9.2Loss/expense $336$ $966$ $170$ $406$ 9.2Loss/expense $336$ $966$ $295$ $848$ 14Value adjustments of loans and advances (+/-) $0$ $0$ $0$ 15Extraordinary bases $0$ $0$ $0$ $0$ 16Income/loss before taxes (+/-) $-608$ <td>2.2</td> <td>From demand deposits</td> <td>85</td> <td>252</td> <td>4</td> <td>12</td>	2.2	From demand deposits	85	252	4	12
3Net interest incom/exprese (4/-)29377 6282 18860874Net profit/loss fromfinancial investments (4/-)00005Fees and commissions income1 1923 7183301 2026Fees and commissions expense1827561343747Dealing profits (+/-)3501 2439141 7547.1Profit/income5831 6399141 7867.2Loss/expense2333960328General administrative expenses4 23113 4933 68010 3698.1Salaries and compensations1 7605 2581 4444 5808.2Social taxes, unemployment insurance premium expense5761 7474841 5318.4Other administrative expenses1 8956 4881 7524 2589Value adjustments (+/-) of investments in land and property, fixed and intangible assets-336-966-170-4069.2Loss/expense33696617040600010Value adjustments of loans and advances (+/-)0000012Other operating income00000013Other operating expense0000014Extraordinary gains00000015Extraordinary losses00000 <td< td=""><td>2.3</td><td>From time and saving deposits</td><td>651</td><td>1 518</td><td>223</td><td>443</td></td<>	2.3	From time and saving deposits	651	1 518	223	443
4    Net profit/loss from financial investments (+/-)    0    0    0    0      5    Fees and commissions income    1192    3718    330    1202      6    Fees and commissions expense    182    756    134    374      7    Dealing profits (+/-)    350    1243    914    1754      7.1    Profit/income    583    1639    914    1786      7.2    Loss/expense    233    396    0    32      8    General administrative expenses    4231    13493    3680    10369      8.1    Salaries and compensations    1760    5258    1444    4580      8.2    Social taxes, unemployment insurance premium expense    576    1747    484    1531      8.4    Other administrative expenses    1895    6488    1752    4258      9    Value adjustments (+/-) of investments in land and property,    fixed and intangible assets    -336    -966    -170    -406      9.2    Loss/expense    338    966    170    405      9.2    Loss/expense    0	2.4	From debts evidenced by certificates	455	785	0	0
5    Fees and commissions income    1 192    3 718    330    1 202      6    Fees and commissions expense    182    756    134    374      7    Dealing profits (t/-)    350    1 243    914    1 754      7.1    Profit/income    583    1 639    914    1 786      7.2    Loss/expense    233    396    0    32      8    General administrative expenses    4 231    13 493    3 680    10 369      8.1    Salaries and compensations    1 760    5 258    1 444    4 580      8.2    Social taxes, unemployment insurance premium expense    576    1 747    484    1 531      8.4    Other administrative expenses    1 895    6 488    1 752    4 258      9    Value adjustments (t/-) of investments in land and property, fixed and intangible assets    -336    -966    -170    -406      9.2    Loss/expense    336    966    170    406      9.2    Loss/expense    336    966    170    406      9.2    Loss/expense    338    961	3	Net interest income/expense (+/-)	2 937	7 628	2 188	6 087
6    Fees and commissions expense    182    756    134    374      7    Dealing profits (t/-)    350    1243    914    1754      7.1    Profit/income    583    1639    914    1786      7.2    Loss/expense    233    396    0    32      8    General administrative expenses    4231    13493    3680    10369      8.1    Salaries and compensations    1760    5258    1444    4580      8.2    Social taxes, unemployment insurance premium expense    576    1747    484    1531      8.4    Other administrative expenses    1895    6488    1752    4258      9    Value adjustments (t/-) of investments in land and property,	4	Net profit/loss from financial investments (+/-)	0	0	0	0
7    Dealing profits (+/-)    350    1 243    914    1754      7.1    Profit/income    583    1 639    914    1786      7.2    Loss/expense    233    396    0    32      8    General administrative expenses    233    396    0    32      8    General administrative expenses    4231    13 493    3 680    10 369      8.1    Salaries and compensations    1 760    5 258    1 444    4 580      8.2    Social taxes, unemployment insurance premium expense    576    1 747    484    1 531      8.4    Other administrative expenses    1 895    6 488    1 752    4 258      9    Value adjustments (+/-) of investments in land and property, fixed and intangible assets    -336    -966    -170    -406      9.2    Loss/expense    336    966    170    406      9.2    Loss/expense    336    966    170    406      9.2    Loss/expense    0    0    0    0      9.2    Loss/expense    338    961    295	5	Fees and commissions income	1 192	3718	330	1 202
7.1    Profit/income    583    1 639    914    1786      7.2    Loss/expense    233    396    0    32      8    General administrative expenses    4231    13 493    3 680    10 369      8.1    Salaries and compensations    1760    5 258    1 444    4 580      8.2    Social taxes, unemployment insurance premium expense    576    1747    484    1 531      8.4    Other administrative expenses    1 895    6 488    1 752    4 258      9    Value adjustments (+/-) of investments in land and property, fixed and intangible assets    -336    -966    -170    -406      9.2    Loss/expense    336    966    170    406      9.2    Loss/expense    336    966    170    406      9.2    Loss/expense    336    966    170    406      9.2    Loss/expense    0    0    0    0      9.2    Loss/expense    336    966    170    406      10    Value adjustments of financial fixed assets (+/-)    0    0    0	6	Fees and commissions expense	182	756	134	374
7.2    Loss/expense    233    396    0    32      8    General administrative expenses    4231    13 493    3680    10 369      8.1    Salaries and compensations    1760    5 258    1444    4 580      8.2    Social taxes, unemployment insurance premium expense    576    1747    484    1531      8.4    Other administrative expenses    1 895    6 488    1 752    4 258      9    Value adjustments (+/-) of investments in land and property, fixed and intangible assets    -336    -966    -170    -406      9.2    Loss/expense    336    966    170    406      9.2    Loss/expense    336    966    170    406      9.2    Loss/expense    336    966    170    406      9.2    Loss/expense    0    0    0    0      9.2    Loss/expense    336    966    170    406      9.2    Loss/expense    0    0    0    0      10    Value adjustments of financial fixed assets (+/-)    0    0    0 <t< td=""><td>7</td><td>Dealing profits (+/-)</td><td>350</td><td>1 243</td><td>914</td><td>1754</td></t<>	7	Dealing profits (+/-)	350	1 243	914	1754
8      General administrative expenses      4 231      13 493      3 680      10 369        8.1      Salaries and compensations      1760      5 258      1 444      4 580        8.2      Social taxes, unemployment insurance premium expense      576      1747      484      1 531        8.4      Other administrative expenses      1895      6488      1752      4 258        9      Value adjustments (+/-) of investments in land and property, fixed and intangible assets      -336      -966      -170      -406        9.2      Loss/expense      336      966      170      406        10      Value adjustments of loans and advances (+/-)      0      0      0      0        11      Value adjustments of financial fixed assets (+/-)      0      0      0      0        12      Other operating income      0      0      0      0      0        13      Other operating expense      338      961      295      848        14      Extraordinary losses      0      0      0      0        15      Extraordinary losses <td< td=""><td>7.1</td><td>Profit/income</td><td>583</td><td>1 639</td><td>914</td><td>1 786</td></td<>	7.1	Profit/income	583	1 639	914	1 786
8.1    Salaries and compensations    1760    5 258    1 444    4 580      8.2    Social taxes, unemployment insurance premium expense    576    1747    484    1 531      8.4    Other administrative expenses    1 895    6 488    1 752    4 258      9    Value adjustments (+/-) of investments in land and property, fixed and intangible assets    -336    -966    -170    -406      9.2    Loss/expense    336    966    170    406      9.2    Loss/expense    336    966    170    406      10    Value adjustments of loans and advances (+/-)    0    0    0    0      11    Value adjustments of financial fixed assets (+/-)    0    0    0    0      11    Value adjustments of financial fixed assets (+/-)    0    0    0    0      12    Other operating expense    338    961    295    848      14    Extraordinary gains    0    0    0    0      13    Other operating expense    0    0    0    0      15    Extraordinary losses	7.2	Loss/expense	233	396	0	32
8.2    Social taxes, unemployment insurance premium expense    576    1747    484    1531      8.4    Other administrative expenses    1895    6488    1752    4258      9    Value adjustments (+/-) of investments in land and property, fixed and intangible assets    -336    -966    -170    -406      9.2    Loss/expense    336    966    170    406      9.2    Loss/expense    336    966    170    406      10    Value adjustments of loans and advances (+/-)    0    0    0    0      11    Value adjustments of financial fixed assets (+/-)    0    0    0    0      12    Other operating income    0    0    0    0    0      13    Other operating expense    338    961    295    848      14    Extraordinary gains    0    0    0    0      15    Extraordinary losses    0    0    0    0      16    Income/loss before taxes (+/-)    -608    -3587    -847    -2954      17    Income tax expense    0    0	8	General administrative expenses	4 231	13 493	3 680	10 369
8.4    Other administrative expenses    1 895    6 488    1 752    4 258      9    Value adjustments (+/-) of investments in land and property, fixed and intangible assets    -336    -966    -170    -406      9.2    Loss/expense    336    966    170    406      9.1    Value adjustments of loans and advances (+/-)    0    0    0    0      11    Value adjustments of financial fixed assets (+/-)    0    0    0    0      12    Other operating income    0    0    0    0    0      13    Other operating expense    338    961    295    848      14    Extraordinary gains    0    0    0    0      15    Extraordinary losses    0    0    0    0      16    Income/loss before taxes (+/-)    -608    -3587    -847    -2954      17    Income tax expense    0    0    0    0    0	8.1	Salaries and compensations	1 760	5 258	1 444	4 580
9    Value adjustments (+/-) of investments in land and property, fixed and intangible assets    -336    -966    -170    -406      9.2    Loss/expense    336    966    170    406      9.2    Loss/expense    336    966    170    406      10    Value adjustments of loans and advances (+/-)    0    0    0    0      11    Value adjustments of financial fixed assets (+/-)    0    0    0    0      12    Other operating income    0    0    0    0    0      13    Other operating expense    338    961    295    848      14    Extraordinary gains    0    0    0    0      15    Extraordinary losses    0    0    0    0      16    Income/loss before taxes (+/-)    -608    -3587    -847    -2954      17    Income tax expense    0    0    0    0    0	8.2	Social taxes, unemployment insurance premium expense	576	1 747	484	1 531
fixed and intangible assets    -336    -966    -170    -406      9.2    Loss/expense    336    966    170    406      10    Value adjustments of loans and advances (+/-)    0    0    0    0      11    Value adjustments of financial fixed assets (+/-)    0    0    0    0      12    Other operating income    0    0    0    0    0      13    Other operating expense    338    961    295    848      14    Extraordinary gains    0    0    0    0      15    Extraordinary losses    0    0    0    0      16    Income/loss before taxes (+/-)    -608    -3587    -847    -2954      17    Income tax expense    0    0    0    0	8.4	Other administrative expenses	1 895	6 488	1 752	4 258
9.2    Loss/expense    336    966    170    406      10    Value adjustments of loans and advances (+/-)    0    0    0    0      11    Value adjustments of financial fixed assets (+/-)    0    0    0    0      12    Other operating income    0    0    0    0    0      13    Other operating expense    338    961    295    848      14    Extraordinary gains    0    0    0    0      15    Extraordinary losses    0    0    0    0      16    Income/loss before taxes (+/-)    -608    -3587    -847    -2954      17    Income tax expense    0    0    0    0	9	Value adjustments (+/-) of investments in land and property,				
10    Value adjustments of loans and advances (+/-)    0    0    0    0      11    Value adjustments of financial fixed assets (+/-)    0    0    0    0      12    Other operating income    0    0    0    0    0      13    Other operating expense    338    961    295    848      14    Extraordinary gains    0    0    0    0      15    Extraordinary losses    0    0    0    0      16    Income/loss before taxes (+/-)    -608    -3587    -847    -2954      17    Income tax expense    0    0    0    0		fixed and intangible assets	-336	-966	-170	-406
11    Value adjustments of financial fixed assets (+/-)    0    0    0    0      12    Other operating income    0    0    0    0      13    Other operating expense    338    961    295    848      14    Extraordinary gains    0    0    0    0      15    Extraordinary losses    0    0    0    0      16    Income/loss before taxes (+/-)    -608    -3587    -847    -2954      17    Income tax expense    0    0    0    0	9.2	Loss/expense	336	966	170	406
12    Other operating income    0    0    0    0      13    Other operating expense    338    961    295    848      14    Extraordinary gains    0    0    0    0      15    Extraordinary losses    0    0    0    0      16    Income/loss before taxes (+/-)    -608    -3587    -847    -2954      17    Income tax expense    0    0    0    0	10	Value adjustments of loans and advances (+/-)	0	0	0	0
12    Other operating intent?    338    961    295    848      13    Other operating expense    338    961    295    848      14    Extraordinary gains    0    0    0    0      15    Extraordinary losses    0    0    0    0      16    Income/loss before taxes (+/-)    -608    -3587    -847    -2954      17    Income tax expense    0    0    0    0	11	Value adjustments of financial fixed assets (+/-)	0	0	0	0
14    Extraordinary gains    0    0    0    0      15    Extraordinary losses    0    0    0    0      16    Income/loss before taxes (+/-)    -608    -3587    -847    -2954      17    Income tax expense    0    0    0    0	12	Other operating income	0	Ŭ	-	0
15    Extraordinary losses    0    0    0      16    Income/loss before taxes (+/-)    -608    -3587    -847    -2954      17    Income tax expense    0    0    0    0		Other operating expense	338	961	295	848
16    Income/loss before taxes (+/-)    -608    -3587    -847    -2954      17    Income tax expense    0    0    0    0	14			0	0	0
17Income tax expense0000	15	Extraordinary losses		-	0	•
					-847	-2954
$10  D_{12} (24) = 0.00  2.597  9.47  2.054$						-
18      Pront/loss for the period (+/-)      -008      -5 38/      -64/      -2 954	18	Profit/loss for the period (+/-)	-608	-3 587	-847	-2 954

# 4.2 Balance Sheet

(in EEK ths.)

		Bank	Bank
1	Cash	30.09.2005 422	31.12.2004 908
2	Balances with central bank	422 28 911	8 894
<del>-</del> 2.1	Demand loans	28 911	8 894
3	Loans to credit institutions	17 925	<b>59 137</b>
3.1	Demand loans	17 925	59 137
4	Loans to clients	211 583	100 142
4.B	incl. loans with mortgage collateral	78 535	32 200
4.2	Claims to financial institutions	8 704	5 543
4.2.1	Demand and time loans to financial institutions	8 704	5 543
4.4	Loans to other enterprises	171 231	86 403
4.6	Loans to private persons	31 648	8 196
5	Allowance for uncollectible loans (minus)	0	0 100
6	Securities	561	3 098
6.1	Debt securities and other fixed income securities	0	3 002
6.2	Shares	561	96
7	Intangible assets	<b>690</b>	162
8	Fixed assets	4 114	3 413
9	Investments in land and property	4 114 0	0
10	Other assets	5 819	28
10.A	incl. items in transmission	0	20
11	Accrued revenue and prepaid expenses	7 722	8 773
11.A	incl. interest receivable	690	475
	Total assets	277 747	184 555
1	Amounts owed to central bank	0	0
2	Amounts owed to credit institutions	0	0
3	Amounts owed to customers	134 425	80 871
3.1	Amounts owed to government	649	0
3.1.1	8	649	0
3.1.1.	1 Demand deposits	649	0
3.2	Amounts owed to financial institutions	33 569	23 618
	Other financial institutions	33 569	23 618
	1 Demand deposits	22	148
	2Time deposits	33 547	23 470
3.4	Amounts owed to other enterprises	45 397	27 084
	Demand deposits	8 549	21 629
	Time deposits	36 848	5 455
3.5	Amounts owed to non-profit organisations	1 188	156
	Demand deposits	113	156
	Time deposits	1 075	0
3.6	Amounts owed to private persons	53 622	30 013
	Demand deposits	25 622	25 088
	Time deposits	28 000	4 925
4	Borrowed funds from government and foreign aid	0	0
5	Debt certificate liabilities	41 855	0
5.1	Debts evidenced by certificates	41 855	0
6	Other liabilities	111	0
6.A	incl. items in transmission	111	0
7	Accrued expenses and deferred income	2 117	858

7.A	incl. interest payable	1 438	122
8	Provisions for liabilities and charges	0	0
9	Subordinated liabilities	0	0
10	Total liabilities	178 508	81 729
11	Subscribed capital	100 000	100 000
12	Share premium account	0	0
13	General banking reserve	0	0
14	Revaluation reserve	0	0
15	Other reserves	271	230
16	Retained earnings	2 555	1 771
17	Profit/(-)loss for the year	-3 587	825
18	Treasury stock	0	0
19	Total equity	99 239	102 826
	Total liabilities and equity	277 747	184 555

## 4.3 Off-Balance Sheet Claims and Commitments

(in EEK ths., as of 30.09.2005)

	Claims Commitme	
Irrevocable transactions	0	6 859
Guarantees and other similar irrevocable transactions	0	2 000
incl. financial guarantees	0	2 000
Credit lines and overdraft limits (unused portion)	0	4 859
Derivatives	401 390	395 571
Currency-related derivatives	401 390	395 571

## 4.4 Statement of Changes in Equity

(in EEK ths.)

	01.01.2005 -30.09.2005
Share Capital	
Balance at beginning of period	100 000
Balance at end of period	100 000
Other reserves	
Balance at beginning of period	271
Statutory legal reserve	0
Balance at end of period	271
Retained earnings	
Balance at beginning of period	2 596
Appropriations to reserves	-41
Profit / loss for the financial year	-3 587
Balance at end of period	-1 032
Total shareholders equity:	
at the beginning of period	102 999
at the end of period	99 239

Share capital is divided into 10 000 000 common shares with nominal value of 10 Estonian kroons each, and has been paid-in in cash.

According to the articles of association, the minimum share capital of the Bank is 100 000 000 Estonian kroons and maximum share capital is 400 000 000 Estonian kroons.

#### 4.5 Statement of Cash Flows

(in EEK ths.)

	01.01.2005- 30.09.2005	01.01.2004- 30.09.2004
Cash flows from operating activities	-32 645	-15 625
interests received	10 183	6 542
interests paid	-2 555	-455
fees and commissions received	3 718	1 202
fees and commissions paid	-756	-374
administrative expenses paid	-13 493	-10 369
net trading income received	1 243	1 754
other operating expenses paid	-961	-848
net increase(-) / decrease(+) in operating assets		
loan portfolio	-108 280	-42 917
due from other banks	-13 421	-1 688
other assets	-7 639	-3 720
securities	2 537	2 557
net increase / decrease in operating liabilities (+/-)		
due to customers	53 554	31 794
debts evidenced by certificates	41 855	0
other liabilities	1 370	897
Cash flows from investing activities	-2 457	-3 294
purchase of tangible fixed assets	-1 753	-3 294
purchase of intangible fixed assets	-704	0
Net increase in cash and cash equivalents	-35 102	-18 919
Cash and cash equivalents at the beginning of the year	60 244	43 709
Cash and cash equivalents at the end of III. quarter	25 142	24 790

\* Cash and cash equivalents comprise cash, demand and overnight deposits in other credit institutions and correspondent account in central bank, deducted by mandatory reserve.

- Bank did not pay income tax in 2005.
  Bank did not have assets acquired under capital lease during year 2005.
  Bank did not pay for any investments with Estonian Privatisation Vouchers (EVP) nor with nonmonetary payment during year 2005.
- 4. Bank did not receive non-monetary dividends, in other assets, during year 2005.

## 4.6 Notes to the Financial Statements

(in EEK ths.)	01.0130.09.05	01.0130.09.04
Note 1: Interest Income		
Interest income from loans	9 320	5 782
Interest income from demand deposits	342	85
Interest income from time deposits	485	557
Interest income from debt securities	36	118
Total interest income	10 183	6 542
Note 2: Interest Expense		
Interest expense on demand deposits	252	12
Interest expense on time deposits	1 518	443
Interest expense on debts evidenced by certificates	785	0
Total interest expense	2 555	455
Note 3: Fees and Commissions Income		
Loan arrangements and guarantees	2 515	494
Bank transaction fees	182	140
Security transaction fees	738	325
Account opening and maintenance fees	250	224
Investment banking fees	0	15
Other fees and commissions income	33	4
Total fees and commissions income	3 718	1 202
Note 4: Fees and Commissions Expense		
Security transactions expenses	411	92
Bank transaction expenses	133	109
S.W.I.F.T. expenses	197	173
Other fees and commissions expense	15	0
Total fees and commissions expense	756	374
Note 5: Net Trading Income		
Income from foreign exchange	702	1 753
Income from shares and debt securities in trading portfolio	541	1
Total net trading income	1 243	1 754
Note 6: Salary Expense		
Salaries	5 251	3 902
Supervisory Board fees	0	655
Fringe benefits	7	23
Total salary expense	5 258	4 580
Note 7: Social Insurance Tax Expense		
Social taxes from salaries	1 745	1 308
Social taxes from Supervisory Board fees	0	216
Social taxes from fringe benefits	2	7
Total social insurance tax expense	1 747	1 531

Rent of premises2 0841 545IT expenses1 0541 022Post and telecommunication expenses282266Professional services purchased1 292666Office expenses243112Training and business trip expenses89133Advertising expenses8900Transportation expenses5064000Other expenses48114Total other administrative expenses6 4884 258Note 9: Value Adjustments of Fixed and Intangible Assets79388Depreciation of fixed assets79388Amortisation of intangible assets173318Total value adjustments of fixed and intangible assets966406Note 10: Other Operating Expenses266610Tailinn Stock Exchange fees124114Other operating expenses961848Stotal other operating expenses961848Note 11: Cash273564Cash in Foreign currency149344Total cash422908Note 12: Balances with Central Bank422908Note 12: Balances with Central Bank6 795199Total balances with the central bank6 795199Total balances with the central bank28 9118 894		01.0130.09.05	01.0130.09.04
If expenses    1 054    1 022      Post and telecommunication expenses    282    286      Office expenses    243    112      Training and business trip expenses    89    00      Advertising expenses    890    00      Transportation expenses    506    400      Other expenses    506    480      Other expenses    6 488    4 258      Note 9: Value Adjustments of Fixed and Intangible Assets    793    88      Amoritsation of intangible assets    793    318      Total other operating Expenses    6488    4 258      Oute 10: Other Operating Expenses    793    88      Guarantee Fund payments    778    91      Financial Inspection fees    626    610      Tallinn Stock Exchange fees    124    114      Other operating expenses    33    33      Total other operating expenses    961    848      Note 11: Cash    273    564      Cash in Estonian kroons    273    564      Cash in foreign currency    149    344      Total other operating bank    28	Note 8: Other Administrative Expenses		
If expenses    1 054    1 022      Post and telecommunication expenses    282    286      Office expenses    243    112      Training and business trip expenses    89    00      Advertising expenses    890    00      Transportation expenses    506    400      Other expenses    506    480      Other expenses    6 488    4 258      Note 9: Value Adjustments of Fixed and Intangible Assets    793    88      Amoritsation of intangible assets    793    318      Total other operating Expenses    6488    4 258      Oute 10: Other Operating Expenses    793    88      Guarantee Fund payments    778    91      Financial Inspection fees    626    610      Tallinn Stock Exchange fees    124    114      Other operating expenses    33    33      Total other operating expenses    961    848      Note 11: Cash    273    564      Cash in Estonian kroons    273    564      Cash in foreign currency    149    344      Total other operating bank    28	Rent of premises	2 084	1 545
Post and telecommunication expenses    282    286      Professional services purchased    1292    666      Office expenses    243    112      Training and business trip expenses    890    00      Transportation expenses    890    00      Transportation expenses    506    400      Other expenses    506    400      Other expenses    6488    4258      Note 9: Value Adjustments of Fixed and Intangible Assets    28      Depreciation of fixed assets    793    88      Amoritisation of intangible assets    793    88      Amoritisation of intangible assets    966    406      Note 10: Other Operating Expenses    91    71      Guarantee Fund payments of fixed and intangible assets    966    406      Note 10: Other Operating Expenses    124    91      Financial Inspection fees    626    610      Tallin Stock Exchange fees    124    114      Other operating expenses    33    33      Total other operating expenses    961    848      Note 11: Cash    22    908      No	•	1 054	1 022
Professional services purchased    1 292    666      Office expenses    243    112      Training and business trip expenses    899    133      Advertising expenses    890    0      Transportation expenses    506    4400      Other expenses    48    114      Total other administrative expenses    6 488    4 228      Note 9: Value Adjustments of Fixed and Intangible Assets    Depreciation of fixed assets    793    88      Amortisation of intangible assets    173    318    Total value adjustments of Fixed and intangible assets    966    406      Note 10: Other Operating Expenses    178    91      Guarantee Fund payments    178    91      Financial Inspection fees    626    6100      Note 10: Other Operating Expenses    124    114      Other operating expenses    124    114      Other operating expenses    133    33      Total other operating expenses    124    114      Other operating expenses    124    114      Other operating expenses    273    564      Cash in Estonian kroons    273 <td></td> <td>282</td> <td>266</td>		282	266
Training and business trip expenses89133 Advertising expenses89000Other expenses506400Other expenses506400Other expenses48114Total other administrative expenses6 4884 258Note 9: Value Adjustments of Fixed and Intangible Assets91388Depreciation of fixed assets79388Amortisation of intangible assets173318Total value adjustments of fixed and intangible assets966406Note 10: Other Operating Expenses9191Guarantee Fund payments17891Financial Inspection fees626610Tailinn Stock Exchange fees124114Other operating expenses33333Total other operating expenses961848Note 11: Cash30.09.200531.12.2004Note 11: Cash22908Note 12: Balances with Central Bank22908Note 12: Balances with Central Bank28 9118 695Surplus of the reserve with the central bank28 9118 894Note 13: Due from Other Credit Institutions3 7595 17Correspondent accounts3 7595 17Overnight deposits14 1665 8 620Total due from other credit institutions17 92559 137Claims by country14 065 8 620Estonia17 6275 8 795OECD countries298342	Professional services purchased	1 292	666
Advertising expenses8900Transportation expenses506400Other expenses48114Total other administrative expenses6 4884 258Note 9: Value Adjustments of Fixed and Intangible Assets79388Depreciation of fixed assets173318Amoritisation of intangible assets173318Total value adjustments of fixed and intangible assets966406Note 10: Other Operating Expenses226610Guarantee Fund payments17891Financial Inspection fees626610Tallinn Stock Exchange fees124114Other operating expenses3333Total other operating expenses361848Note 11: Cash273564Cash in foreign currency149344Total cash422908Note 12: Balances with Central Bank22 1168 695Mandatory reserve22 1168 695Surplus of the reserve with the central bank28 9118 894Note 13: Due from Other Credit Institutions3 759517Correspondent accounts3 759517Overnight deposits14 16658 620Total due from other credit institutions17 62758 795Claims by country298342	Office expenses	243	112
Transportation expenses506400Other expenses48114Total other administrative expenses6 4884 258Note 9: Value Adjustments of Fixed and Intangible Assets9388Depreciation of fixed assets79388Amortisation of intangible assets173318Total value adjustments of fixed and intangible assets966406Note 10: Other Operating Expenses966406Guarantee Fund payments17891Financial Inspection fees626610Tallinn Stock Exchange fees124114Other operating expenses961848Stote 11: Cash30.09.200531.12.2004Note 11: Cash273564Cash in Foreign currency149344Total cash422908Note 12: Balances with Central Bank6 795199Total balances with the central bank6 795199Total balances with the central bank6 795199Total balances with the central bank3 759517Overnight deposits14 16658 620Total deposits14 16658 620Total deposits17 62758 795Otal due from other credit institutions17 62758 795Claims by country298342	e 1 1	89	133
Other expenses48114Total other administrative expenses6 4884 258Note 9: Value Adjustments of Fixed and Intangible Assets79388Depreciation of fixed assets173318Total value adjustments of fixed and intangible assets966406Note 10: Other Operating Expenses17891Guarantee Fund payments17891Financial Inspection fees626610Tallinn Stock Exchange fees124114Other operating expenses3333Total other operating expenses961848State of the operating expenses961848Cash in Extonian kroons273564Cash in Distoring currency149344Total cash22908Note 12: Balances with Central Bank28 9118 894Note 13: Due from Other Credit Institutions3 759517Correspondent accounts3 759517Overnight deposits14 16658 620Total balances with the central bank17 92559 137Claims by country14 16658 620Total due from other credit institutions17 92559 137Claims by country17 62758 795Extonia17 62758 795Otecl Countries298342	6 1		
Total other administrative expenses6 4884 258Note 9: Value Adjustments of Fixed and Intangible Assets79388Depreciation of fixed assets79388Amortisation of intangible assets173318Total value adjustments of fixed and intangible assets966406Note 10: Other Operating Expenses7891Financial Inspection fees626610Tallinn Stock Exchange fees124114Other operating expenses3333Total other operating expenses961848Stock Exchange fees212114Other operating expenses961848Stock Exchange fees213564Cash in Estonian kroons273564Cash in foreign currency149344Total cash422908Note 12: Balances with Central Bank6 795199Total balances with the central bank6 795199Total balances with the central bank28 9118 894Note 13: Due from Other Credit Institutions3 759517Orrespondent accounts3 759517Overnight deposits14 16658 620Total due from other credit institutions17 92559 137Claims by country298342	· · ·		
Note 9: Value Adjustments of Fixed and Intangible AssetsDepreciation of fixed assets79388Amortisation of intangible assets173318Total value adjustments of fixed and intangible assets966406Note 10: Other Operating Expenses9191Financial Inspection fees626610Tallinn Stock Exchange fees124114Other operating expenses3333Total other operating expenses961848Stotal other operating expenses961848Mote 11: Cash273564Cash in foreign currency149344Total cash6 '95199Note 12: Balances with Central Bank28 9118 894Note 13: Due from Other Credit Institutions3 759517Overnight deposits14 16658 620Total balances with the central bank17 92559 137Claims by country17 62758 795Extonia17 62758 795Overnight deposits17 62758 795			
Depreciation of fixed assets79388Amortisation of intangible assets173318Total value adjustments of fixed and intangible assets966406Note 10: Other Operating Expenses17891Guarantee Fund payments17891Financial Inspection fees626610Tallinn Stock Exchange fees124114Other operating expenses3333Total other operating expenses961848Cash in Estonian kroons273564Cash in foreign currency149344Total cash422908Note 12: Balances with Central Bank6 795199Note 13: Due from Other Credit Institutions2 75517Correspondent accounts3 759517Overnight deposits14 16658 620Total due from other credit institutions17 92559 137Claims by countryEstonia17 62758 795OECD countries298342	Total other administrative expenses	6 488	4 258
Amortisation of intangible assets 173 318 Total value adjustments of fixed and intangible assets 966 406 Note 10: Other Operating Expenses Guarantee Fund payments 178 91 Financial Inspection fees 626 6100 Tallinn Stock Exchange fees 124 1114 Other operating expenses 33 333 Total other operating expenses 961 848 Mada Other operating expenses 2961 848 Note 11: Cash Cash in Estonian kroons 273 564 Cash in foreign currency 149 344 Total cash 422 908 Note 12: Balances with Central Bank Mandatory reserve 22 116 8 695 Surplus of the reserve with the central bank 6 795 199 Total balances with the central bank 28 911 8 894 Note 13: Due from Other Credit Institutions Correspondent accounts 3 759 517 Overnight deposits 14 166 58 620 Total due from other credit institutions 17 925 59 137 Claims by country Estonia 17 627 58 795 OECD countries 298 342	Note 9: Value Adjustments of Fixed and Intangible Assets		
Amortisation of intangible assets 173 318 Total value adjustments of fixed and intangible assets 966 406 Note 10: Other Operating Expenses Guarantee Fund payments 178 91 Financial Inspection fees 626 6100 Tallinn Stock Exchange fees 124 1114 Other operating expenses 33 333 Total other operating expenses 961 848 Mada Other operating expenses 2961 848 Note 11: Cash Cash in Estonian kroons 273 564 Cash in foreign currency 149 344 Total cash 422 908 Note 12: Balances with Central Bank Mandatory reserve 22 116 8 695 Surplus of the reserve with the central bank 6 795 199 Total balances with the central bank 28 911 8 894 Note 13: Due from Other Credit Institutions Correspondent accounts 3 759 517 Overnight deposits 14 166 58 620 Total due from other credit institutions 17 925 59 137 Claims by country Estonia 17 627 58 795 OECD countries 298 342	Depreciation of fixed assets	793	88
Total value adjustments of fixed and intangible assets966406Note 10: Other Operating Expenses17891Financial Inspection fees626610Tallinn Stock Exchange fees124114Other operating expenses3333Total other operating expenses961848Solop.200531.12.2004Note 11: Cash273564Cash in Estonian kroons273564Cash in foreign currency149344Total cash422908Note 12: Balances with Central Bank6 795199Note 13: Due from Other Credit Institutions2 8 9118 894Note 13: Due from Other Credit Institutions3 759517Correspondent accounts3 759517Overnight deposits14 16658 620Total due from other credit institutions17 92559 137Claims by countryEstonia17 62758 795OECD countries298342	•		
Guarantee Fund payments    178    91      Financial Inspection fees    626    610      Tallinn Stock Exchange fees    124    114      Other operating expenses    33    33      Total other operating expenses    961    848      30.09.2005    31.12.2004      Note 11: Cash    273    564      Cash in Estonian kroons    273    564      Cash in foreign currency    149    344      Total cash    422    908      Note 12: Balances with Central Bank    6    795      Mandatory reserve    22    116    8      Surplus of the reserve with the central bank    6    795    199      Total balances with the central bank    28    911    8    894      Note 13: Due from Other Credit Institutions    3    759    517      Covernight deposits    14    166    58    620      Total due from other credit institutions    17    92    59    137      Overnight deposits    14    166    58    620      Total due from other credit institutions    <	•	966	406
Guarantee Fund payments    178    91      Financial Inspection fees    626    610      Tallinn Stock Exchange fees    124    114      Other operating expenses    33    33      Total other operating expenses    961    848      30.09.2005    31.12.2004      Note 11: Cash    273    564      Cash in Estonian kroons    273    564      Cash in foreign currency    149    344      Total cash    422    908      Note 12: Balances with Central Bank    6    795      Mandatory reserve    22    116    8      Surplus of the reserve with the central bank    6    795    199      Total balances with the central bank    28    911    8    894      Note 13: Due from Other Credit Institutions    3    759    517      Covernight deposits    14    166    58    620      Total due from other credit institutions    17    92    59    137      Overnight deposits    14    166    58    620      Total due from other credit institutions    <	Note 10: Other Operating Expenses		
Financial Inspection fees    626    610      Tallinn Stock Exchange fees    124    114      Other operating expenses    33    33      Total other operating expenses    961    848      30.09.2005    31.12.2004      Note 11: Cash      Cash in Estonian kroons    273    564      Cash in foreign currency    149    344      Total cash    422    908      Note 12: Balances with Central Bank      Mandatory reserve    22 116    8 695      Surplus of the reserve with the central bank    6 795    199      Total balances with the central bank    28 911    8 894      Note 13: Due from Other Credit Institutions    2 75    59 137      Correspondent accounts    3 759    517      Overnight deposits    14 166    58 620      Total due from other credit institutions    17 925    59 137      Claims by country    2    58 795    0ECD countries    298    342		178	91
Tallinn Stock Exchange fees    124    114      Other operating expenses    33    33      Total other operating expenses    961    848      30.09.2005    31.12.2004      Note 11: Cash    273    564      Cash in Estonian kroons    273    564      Cash in foreign currency    149    344      Total cash    422    908      Note 12: Balances with Central Bank    422    908      Note 12: Balances with Central Bank    6 795    199      Total balances with the central bank    6 795    199      Total balances with the central bank    28 911    8 894      Note 13: Due from Other Credit Institutions    3 759    517      Overnight deposits    14 166    58 620      Total due from other credit institutions    17 925    59 137      Claims by country    Estonia    17 627    58 795      OECD countries    298    342		626	610
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Cash in Estonian kroons273564Cash in foreign currency149344Total cash422908Note 12: Balances with Central Bank221168 695Mandatory reserve22218 695Surplus of the reserve with the central bank6 795199Total balances with the central bank28 9118 894Note 13: Due from Other Credit Institutions3 759517Correspondent accounts3 759517Overnight deposits14 16658 620Total due from other credit institutions17 92559 137Claims by country17 62758 795Estonia17 62758 795OECD countries298342		30.09.2005	31.12.2004
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Total cash422908Note 12: Balances with Central Bank908Mandatory reserve22 1168 695Surplus of the reserve with the central bank6 795199Total balances with the central bank28 9118 894Note 13: Due from Other Credit Institutions28 9118 894Correspondent accounts3 759517Overnight deposits14 16658 620Total due from other credit institutions17 92559 137Claims by country17 62758 795OECD countries298342			
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Total balances with the central bank28 9118 894Note 13: Due from Other Credit InstitutionsCorrespondent accounts3 759517Overnight deposits14 16658 620Total due from other credit institutions17 92559 137Claims by country58 795Estonia17 62758 795342		22 116	8 695
Note 13: Due from Other Credit InstitutionsCorrespondent accounts3 759Overnight deposits14 166Total due from other credit institutions17 925Claims by countryEstonia17 627OECD countries298342			
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Overnight deposits    14 166    58 620      Total due from other credit institutions    17 925    59 137      Claims by country    58 620    59 137      Estonia    17 627    58 795      OECD countries    298    342	Note 13: Due from Other Credit Institutions		
Overnight deposits    14 166    58 620      Total due from other credit institutions    17 925    59 137      Claims by country    58 620    59 137      Estonia    17 627    58 795      OECD countries    298    342	Correspondent accounts	3 759	517
Total due from other credit institutions17 92559 137Claims by countryEstonia0ECD countries298342	-		
Estonia      17 627      58 795        OECD countries      298      342		17 925	59 137
Estonia      17 627      58 795        OECD countries      298      342	Claims by country		
		17 627	58 795
Total claims by country      17 925      59 137	OECD countries	298	342
	Total claims by country	17 925	59 137

	30.09.2005	31.12.2004
Note 14: Due from Customers of Credit Institution		
Due by customer types		
Due from financial institutions	8 704	5 543
Loans to private companies	171 231	86 403
Loans to private persons	31 648	8 196
Total due by customer types	211 583	100 142
Due by remaining maturity		
On demand	8 622	5 462
Up to 3 months	32 646	39 891
3 to 12 months	103 015	22 446
1 to 2 years	36 133	4 335
2 to 5 years	29 671	27 542
over 5 years	1 496	466
Total due by remaining maturity	211 583	100 142
Due by country	170 505	00.000
Estonia	178 535	90 298
OECD countries	33 048	9 844
Total due by country	211 583	100 142
Overdue claims and loans		0
Loans to private persons	1	0
Total overdue claims and loans	1	0
Bank has no loans with specific loan loss provisions.		
Note 15: Shares		
shares in trading portfolio	465	0
-quoted on stock exchange	465	0
shares in investment portfolio	96	96
-quoted on stock exchange	0	0
Total shares	561	96
Shares by country		
Estonia	213	96
OECD countries	348	
Total shares by country	561	96
Note 16: Intangible Assets		
Software	2 852	2 151
Accumulated depreciation	-2 162	-1 989
Total intangible assets	<b>690</b>	162
Note 17: Fixed Assets		
Capitalised expenses	2 871	1 923
Prepayments	2 8/1	259
Computers	774	863
Furniture	1 071	872
Other fixed assets	1 612	1 085
Accumulated depreciation	-2 214	-1 589
Total fixed assets	4 114	3 413
	7 117	5 115

Note 18: Other Assets	30.09.2005	31.12.2004
Revaluation of foreign currency derivatives	5 819	28
Total other assets	5 819 5 819	28 28
Note 19: Accruals and Prepaid Expenses		
Interests receivable	690	475
Fees and commissions receivable	106	166
Prepaid expenses	3 557	3 813
Debtors	3 343	4 318
Other accrued revenue	26	1
Total accruals and prepaid expenses	7 722	8 773
Note 20: Due to Customers		
Demand deposits	34 955	47 022
Time deposits	99 470	33 850
Total due to customers	134 425	80 871
Demand deposits by customer groups		
Government	649	0
Financial institutions	22	148
Non-profit organisations	113	156
Companies	8 549	21 630
Private persons	25 622	25 088
Total demand deposits	34 955	47 022
Time deposits by customer groups		
Financial institutions	33 547	23 470
Non-profit organisations	1 075	0
Companies	36 848	5 455
Private persons	28 000	4 925
Total time deposits	99 470	33 850
Note 21: Debt Certificate Liabilities		
Bonds issued	41 855	0
Total debts certificate liabilities	41 855	0
Note 22: Other liabilities		
Payments in transmission	111	0
Total other liabilities	111	0
Note 23: Accrued expenses and deferred income		
_	1 120	100
Interest payable Taxes payable	1 438 100	122 119
Payables to employees	219	219
Payables to suppliers	258	397
Other accrued expenses and deferred income	102	0
Total accrued expenses and deferred income	2 117	858
-		

# Note 24: Geographical Concentration of Clients' Debts

(in EEK ths., as of 30.09.2005)

Balance sheet claims						
Area / Type of debt	loans*	securities	other claims	incl. overdue or doubtful receivables	Off-balance sheet claims	By country (%)
Estonia	225 073	213	690	1	206 271	65.39%
Sweden	0	203	0	0	0	0.03%
Italy	15	0	0	0	0	0.00%
United States of America	343	0	0	0	0	0.05%
Finland	279	145	0	0	0	0.06%
United Kingdom	8 272	0	0	0	195 119	30.77%
Greece	24 439	0	0	0	0	3.70%
Total	258 421	561	690	1	401 390	100.00%

\* includes claims to credit institutions and financial institutions

# Note 25: Concentration of Clients' Debt by Economic Sector

(in EEK ths., as of 30.09.2005)

Balance sheet claims						
Economic sector / Type of debt	loans*	securities	other claims	incl. overdue and doubtful receivables	Off-balance sheet claims	By sector (%)
Finance	55 542	0	0	0	195 119	37.92%
Retail and wholesale	28 143	0	63	0	180 242	31.53%
Real estate development	127 167	96	498	0	0	19.33%
Private persons	31 648	0	33	1	0	4.79%
Construction	465	0	3	0	0	0.07%
Industry	13 755	465	52	0	0	2.16%
Transport and logistics	0	0	0	0	26 0 29	3.94%
Hotels, restaurants	1 300	0	8	0	0	0.20%
Other public, social and private services	145	0	0	0	0	0.02%
Healthcare	256	0	1	0	0	0.04%
Other business	0	0	32	0	0	0.00%
Total	258 421	561	690	1	401 390	100.00%

\* includes claims to credit institutions and financial institutions.