



Versobank AS

(Versobank Ltd.)

**Public Interim Report
IV Quarter 2013**

Translation from original in Estonian

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SUMMARY INFORMATION

General Data of Credit Institution

Business name	Versobank AS
Location and address	Pärnu mnt 12, 10148 Tallinn, Estonia
Country of registration	Republic of Estonia
Registration date	14.10.1999
Registration code	10586461 (Estonian Commercial Register)
Legal Entity Identifier	549300S6Q5X9GKYK5R57 (LEI-code)
VAT identification number	EE100684313
Telephone	(+372) 6 802 500
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S.W.I.F.T. BIC code	SBMBEE22
E-mail	info@versobank.com
Internet home page	http://www.versobank.com

Auditor

Business name of auditor	KPMG Baltics OÜ
Registration code of auditor	10096082
Auditor's location and address	Narva mnt 5, 10117 Tallinn, Estonia
Partner in charge	Taivo Epner

Report balance sheet date	31.12.2013
Report period	01.01.2013 – 31.12.2013
Report currency and units	Euro (EUR), in thousands of euros

Bank has not been rated by international rating agencies.

Public Interim Report IV Quarter 2013 of Versobank AS is unaudited.
Only the credit institution data and figures are disclosed in the report.

	EUR ths.
Total assets	142,643
Net profit / loss	1,046
Return on equity (ROE)	12.01%
Asset utilisation (AU)	4.99%
Overdue claims and loans	3,599
Loan loss provisions	-2,866
Net own funds	12,244
Capital adequacy	28.26%

"Public Interim Report IV Quarter 2013" of Versobank AS is available in the office of Versobank AS in Tallinn, Pärnu mnt 12 and on the Bank's internet web page www.versobank.com from 25.02.2014.

DECLARATION OF THE MANAGEMENT BOARD

The Management Board of Versobank AS is, after examining the information presented in this Public Interim Report, of opinion that:

1. Public Interim Report, consisting of summary information, declaration of the Management Board, management report and financial statements, discloses information meeting the requirements set by the rules of "Public Interim Report".
2. The data and additional information presented in the Public Interim Report is true and complete.
3. Nothing is missing or omitted from the data and information presented in the Public Interim Report, which could influence their content or meaning.
4. Financial statements have been compiled in accordance with International Financial Reporting Standards as adopted by the European Union, and give a true and fair view of the financial position of the bank and of the results of its operations and its cash flows.
5. Versobank AS is operating on a going concern basis.

In Tallinn, 25.02.2014

Riho Rasmann
Chairman of the Management Board

Sven Raba
Member
of the Management Board

Mart Veskimägi
Member
of the Management Board

Marija Sutirina
Member
of the Management Board

MANAGEMENT REPORT

Description of the Credit Institution and its Management Bodies

Versobank AS is a credit institution, established in 1999 and operating in Estonia. Versobank AS (hereinafter: the Bank) holds the activity license issued by the Bank of Estonia, which allows the Bank to engage in all banking operations. Bank has an account manager status of Estonian Central Depository for Securities, is a member of S.W.I.F.T. and a principal member of Visa Europe. Bank has joined SEPA (Single Euro Payments Area) systems as an indirect member and a cross-border clearing system TARGET2-Eesti.

The owners of Versobank AS, as of the report date 31.12.2013 and date of report compilation are:

85.2622% of shares are owned by UKRSELHOSPROM PCF LLC (location Dnepropetrovsk, Ukraine);

9.8327% of shares are owned by Mr. Nikolaos Sarros (place of residence Athens, Greece);

1.9177% of shares are owned by Sigma Real Estate OÜ (location Tallinn, Estonia), a private limited company under control of Mr. Nikolaos Sarros;

1.4824% is owned by Frösundaviksparken AB (location Stockholm, Sweden);

0.7563% of shares are owned by Mirage Investments OÜ (location Tallinn, Estonia) and

0.7487% is owned by Mr. Emmanouil Karavelakis (place of residence Athens, Greece).

Extraordinary Meeting of Shareholders decided on 04.12.2013 to increase the share capital of the Bank by EUR 4,000,000.80, i.e. from EUR 14,088,775.20 to EUR 18,088,776.00 by issuing new shares. The majority shareholder UKRSELHOSPROM PCF LLC subscribed the issue in full on 05.12.2013 and the payment for the new shares must be credited on 15.03.2014 the latest. Bank plans to apply in the 1st quarter of 2014 for a permit of Financial Supervision Authority for a premature repayment of EUR 4,000,000 subordinated loan to the majority shareholder and is scheduling another share capital increase to year 2014.

The Supervisory Board of the Bank had five members as of the report date and the date of report compilation. Mr. Oleksandr Rechytskyi is the Chairman of the Supervisory Board, members are Mr. Vadym Iermolaiev, Mr. Stanislav Vilens'kyy, Mr. Härmo Värk and Mr. Vladimirs Fogels.

The Management Board of the Bank had four members as of the report date and the date of report compilation. Mr. Riho Rasmann is the Chairman of the Management Board and the members of the Management Board are Mr. Sven Raba, Mr. Mart Veskimägi and Mrs. Marija Sutirina. The Chairman of the Management Board and the members of the Management Board do not own shares neither hold options to acquire shares of the Bank.

The Bank's only subsidiary Osito Casa OÜ was liquidated in year 2012. The main real estate activities of the company were moved under the bank in September 2011 and the subsidiary was deleted from the commercial register on 28.12.2012. The Bank has no participating interests, exceeding 20% shareholding in any company, but the Bank owns 16% of business development company European Business Development AS.

Major Economic Events

Year 2013 was the most successful year in Bank's history so far. Bank reached stable profitability in the 2nd quarter. Most of the targets set for business lines were significantly exceeded by number of customers and operational volumes, reaching also the highest yearly profit so far, primarily supported by record increase in fee and commission income.

Number of customers of the Bank increased 16.5% during the last year (year earlier 9.3%), the number of active depositors increased 16.4% (year earlier 3.0%). The growth of deposits was very fast: 2.5 times in year 2013, compared with a 54.6% increase year earlier. Foreign currency balances on current accounts of non-resident customers have grown the most. Customer deposits with the Bank totalled 126.9 million euros as of 31.12.2013 (50.8 million euros as of 31.12.2012). Total balance sheet of the Bank has increased 2.3 times during the year (year earlier 46.3%), reaching 142.6 million euros as of 31.12.2013 (as of 31.12.2012 the balance sheet total was 62.1 million euros).

Gross loan portfolio (excluding deposits with financial institutions) comprised 27.8 million euros, growing 10.7% during the last year (19.3% decrease year earlier) and forming 19.5% of total assets as at year-end (31.12.2012: 40.4%). Gross loan portfolio amounted 25.1 million euros as of 31.12.2012. 1.2 million euros of non-performing claims were written off during year 2013 (5.1 million euros during year 2012). The quality of the loan portfolio has improved significantly, expressed also by the reversals of allowances for loan losses, which improved the net result by 0.7 million euros (2012: -2.1 million euros). Bank had continuously much more deposits than loans – deposits ratio to loans stood at 4.57 as of 31.12.2013 (2.02 at year-end 2012).

Net profit of year 2013 comprised 1.0 million euros (net loss of year 2012 was 3.5 million euros). Net interest income of the reporting period was 1.1 million euros (2012: 0.9 million euros), earned mostly on loans. Net fees and commissions income totalled 1.7 million euros (2012: 0.2 million euros), mainly due to the increase in foreign payment volumes of customers. 0.6 million euros were earned on foreign exchange transactions (2012: 0.1 million euros). Total operating income from banking activities (excluding loan provisions) comprised 3.8 million euros in year 2013 compared with 1.0 million euros year earlier. Administrative expenses of year 2013 and 2012 were 2.8 million euros and 2.3 million euros correspondingly.

Bank's equity totalled 9.9 million euros as of 31 December 2013 and the regulatory capital adequacy stood at 28.26% (31.12.2012: 7.5 million euros, capital adequacy 26.60%). Share capital increase by 4.0 million euros is scheduled to finalise in March 2014, the latest, via monetary payment for new shares.

No new branch offices were opened in year 2013, but Bank's representative offices were opened in Dnepropetrovsk, Ukraine and Riga, Latvia after receiving appropriate licenses. The Bank additionally received a license from the Estonian Financial Supervision Authority on 6 November 2013 to start offering cross-border financial services in the Republic of Latvia. The Bank is going to continue its expansion to Ukraine and other CIS countries and is planning to open a representative office in Moscow during year 2014.

Bank paid a lot of attention last year to correspondent banking (incl. offering service to a few selected foreign banks also itself) and liquidity management. Bank has opened several new correspondent accounts (incl. accounts with KBC Bank NV, UBI BANCA (UNIONE DI BANCHE ITALIANE) S.C.P.A., OJSC Promsvyazbank) aiming at better and faster service to customers, increased the speed of foreign payment settlements and added some Eastern-European currencies (PLN, CZK, HUF, BGN, RON) to the list of currencies serviced. Fiduciary deposits have been added to new products, and the start of the VISA bank card issuing has been planned for summer of year 2014, for which implementation Versobank AS became a principal member of Visa Europe last year.

Ratings

Versobank AS has not been rated by international rating agencies.

Ratios

		01.01.2013- 31.12.2013	01.01.2012- 31.12.2012
Return on equity	ROE	12.01%	-57.39%
Equity multiplier	EM	11.76	8.49
Profit margin	PM	20.45%	-162.20%
Asset utilisation	AU	4.99%	4.17%
Return on assets	ROA	1.02%	-6.76%
Net interest margin	NIM	1.11%	2.05%
Basic earnings per share	Basic EPS	0.05	-0.21
Diluted earnings per share	Diluted EPS	0.05	-0.21
Spread	SPREAD	1.07%	2.03%
Yield on interest-earning assets	YIEA	1.71%	3.72%
Cost of interest-bearing liabilities	COL	0.64%	1.69%

Explanations to ratios

ROE	Net profit (loss) / Average equity * 100
Average equity	(Equity of current end year + Equity of previous year)/2
EM	Average assets / Average equity
Average assets	(Assets of current year end + Assets of previous year end)/2
PM	Net profit (loss) / Total income * 100
AU	Total income / Average assets * 100
ROA	Net profit (loss) / Average assets * 100
NIM	Net interest income / Average interest earning assets * 100
Basic EPS	Net profit (loss) / Average number of shares
Diluted EPS	Net profit (loss) / Average number of shares (considering all convertible securities)
SPREAD	Yield on interest earning assets (YIEA) - Cost of interest bearing liabilities (COL)
YIEA	Interest income / Average interest earning assets * 100
COL	Interest expense / Average interest bearing liabilities * 100

Total Income:

Interest income
Fee and commission income
Income from foreign exchange
Income from dividends
Income from financial investments
Other income

Interest earning assets:

Balances with central bank
Due from other credit institutions

Due from customers
(all without accrued interest)

Interest bearing liabilities:

Due to credit institutions
Due to customers
Subordinated debt
Borrowed funds from government and foreign aid
(all without accrued interest)

Legal Disputes

Courts are proceeding with Bank actions against different persons, who have not fulfilled their obligations, and where the mutually satisfying agreements have not been reached in negotiations. Bankruptcy proceedings are also taking place against obligors as well as guarantors and execution proceedings are taking place with regard to pledged collateral assets and private person debtors.

Total of six court actions have been filed against the Bank as of the date of compiling the report.

Harju County Court has rendered a judgment in civil matter no. 2-11-37160 in favour of the plaintiff on 28.06.2013, and the Bank has formed a provision of 243 thousand euros in the annual report 2013 to cover it. After the balance sheet date, on 12.02.2014 the Tallinn Circuit Court allowed the appeal of the Bank, whereby annulled the Harju County Court judgment mentioned above. The judgment enters into force in March 2014, unless the plaintiff appeals in cassation to the Supreme Court. As the management estimates that it is probable, that the proceedings continue in the Supreme Court, the already existing provision has not been cancelled in the annual report and therefore it has a potentially positive financial impact of 243 thousand euros on the results of the Bank in next periods.

After the balance sheet date, on 22.01.2014 an action has been filed against the Bank to Harju County Court for ordering compensation of damages in amount of 75 thousand euros. The Bank has not formed a provision to cover the action in the annual report 2013, as the management believes it to be an unfounded action.

There are no other cases pending in courts or arbitration bodies that might cause significant proprietary damage to the Bank.

FINANCIAL STATEMENTS

Statement of Financial Position

	EUR ths.	EUR ths.
	31.12.2013	31.12.2012
ASSETS		
Cash	110	130
Loans and advances	131,172	48,183
Balances with the central bank	48,228	4,545
Due from other credit institutions	57,622	22,979
Due from customers	25,322	20,659
o/w allowance (-)	-2,866	-4,683
o/w interest	650	882
Financial assets held for trading	16	19
Available-for-sale financial assets	7,282	4,404
Held-to-maturity investments	0	5,039
Property and equipment	180	129
Investment properties	3,353	3,938
Intangible assets	99	96
Other assets	431	204
TOTAL ASSETS	142,643	62,142
LIABILITIES		
Financial liabilities held for trading	10	16
Financial liabilities measured at amortised cost	128,489	51,031
Due to credit institutions and borrowings	1,559	276
Due to customers	126,930	50,755
Financial institutions	7	0
Companies	101,621	26,574
Non-profit organisations	3,466	2,493
Private persons	21,552	21,272
Interest payable	284	416
Subordinated debt	3,067	2,931
Borrowed funds from government and foreign aid	252	199
Provisions	315	230
Tax liabilities	212	143
Other liabilities	373	96
TOTAL LIABILITIES	132,718	54,646
SHAREHOLDERS' EQUITY		
Share capital	14,089	12,089
Other equity instruments	933	1,069
Statutory legal reserve	36	36
Fair value reserve of available-for-sale financial assets	-398	83
Retained earnings	-4,735	-5,781
TOTAL SHAREHOLDERS' EQUITY	9,925	7,496
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	142,643	62,142

Income Statement

	EUR ths.	EUR ths.	EUR ths.	EUR ths.
	01.01.2013- 31.12.2013	01.10.2013- 31.12.2013	01.01.2012- 31.12.2012	01.10.2012 - 31.12.2012
Interest income	1,707	454	1,722	440
From loans	1,157	319	1,464	330
From deposits	91	35	46	15
From debt securities	459	100	28	27
From financial investments	0	0	184	68
Interest expense	598	137	773	199
On demand deposits	2	0	8	2
On time deposits	590	136	793	276
From borrowings	5	1	-29	-79
Other expenses	1	0	1	0
Net interest income	1,109	317	949	241
Fee and commission income	2,104	816	222	150
Account opening and maintenance fees	356	117	68	30
Bank transaction fees	1,666	674	134	108
Letters of credit fees	20	1	5	5
Securities' transaction fees	19	5	5	1
Other fees and commissions income	43	19	10	6
Fee and commission expense	390	165	57	33
Securities' transactions expenses	32	9	11	6
Bank transaction expenses	209	89	24	16
S.W.I.F.T. expenses	35	17	16	5
Other fees and commissions expense	114	50	6	6
Net fees and commissions income	1,714	651	165	117
Net trading income/expense	1,230	284	120	70
From foreign exchange	610	254	75	33
From shares and debt securities in trading portfolio	620	30	45	37
Other operation income	69	17	116	34
Other operation expenses	294	91	345	200
Guarantee Fund payments	130	43	65	17
Financial Supervision Authority fees	57	14	56	14
Tallinn Stock Exchange fees	0	0	11	0
Other operating expenses	107	34	213	169
Total income	3,828	1,178	1,005	262
Administrative expenses	2,784	839	2,269	628
Personnel expense, payroll related taxes	1,859	553	1,430	411
Other administrative expense	925	286	839	217
Depreciation and amortisation of tangible and intangible assets	-68	-18	-79	-16
Provisions (+/-)	-85	162	142	48
Impairment loss on assets (+/-)	155	-227	-2,335	-1,786
Total operating expenses	2,782	922	4,541	2,382
Profit/loss before taxation	1,046	256	-3,536	-2,120
NET PROFIT / LOSS FOR THE PERIOD	1,046	256	-3,536	-2,120
Basic earnings/loss per share	0.05 EUR		-0.21 EUR	
Diluted earnings/loss per share	0.05 EUR		-0.21 EUR	

Statement of Cash Flows

	EUR ths.	EUR ths.
	01.01.2013- 31.12.2013	01.01.2012- 31.12.2012
Cash flows from operating activities	74,310	17,548
Interests received	2,008	1,466
Interests paid	-730	-704
Fees and commissions received	1,936	206
Fees and commissions paid	-390	-57
Administrative expenses	-2,751	-2,227
Trading income received	1,230	120
Other operating income	69	116
Other operating expenses	-294	-345
Change in operating assets and liabilities:		
Change in due from other banks	-553	211
Change in due from customers of credit institution	-4,895	2,849
Change in due to credit institutions	1,450	94
Change in due to customers	76,307	17,865
Change in assets and liabilities connected with other operating activities	923	-2,046
Cash flows from investing activities	1,557	-8,497
Purchase of property and equipment	-109	-16
Purchase of intangible assets	-14	-8
Purchase of investment properties	-78	0
Sale of investment properties	302	382
Debt securities purchased	-5,169	-10,815
Debt securities sold	6,625	1,960
Cash flows from financing activities	1,886	5,240
Increase of share capital	2,000	5,040
Other borrowings received	152	295
Borrowings repaid	-266	-95
Total cash flows	77,753	14,291
Cash and cash equivalents at the beginning of period	27,268	12,977
Net change in cash and cash equivalents	77,753	14,291
Cash and cash equivalents at the end of the period *	105,021	27,268

* Cash and cash equivalents at the end of the year comprise:

	EUR ths.	EUR ths.
	31.12.2013	31.12.2012
Cash	110	130
Balances with the central bank without mandatory reserve	47,289	4,159
Deposits with credit institutions with maturity up to 3 months	57,622	22,979
Total	105,021	27,268

Statement of Changes in Equity

	EUR ths.	EUR ths.
	01.01.2013- 31.12.2013	01.01.2012- 31.12.2012
Share capital		
Balance at the beginning of period	12,089	7,049
Share capital increase	2,000	5,040
Balance at the end of period	14,089	12,089
Other equity instruments		
Balance at the beginning of period	1,069	0
Equity component of subordinated debt	-136	1,069
Balance at the end of period	933	1,069
Statutory legal reserve		
Balance at the beginning of period	36	36
Balance at the end of period	36	36
Fair value reserve of available-for-sale financial assets		
Balance at the beginning of period	83	-11
Revaluation	-481	94
Balance at the end of period	-398	83
Retained earnings		
Balance at the beginning of period	-5,781	-2,245
Comprehensive profit for the period	1,046	-3,536
Balance at the end of period	-4,735	-5,781
Total shareholders' equity:		
at the beginning of period	7,496	4,829
at the end of period	9,925	7,496

Contingent Claims and Liabilities

	31.12.2013	
	EUR ths.	EUR ths.
	Claims	Liabilities
Irrevocable transactions	15,743	16,747
Guarantees and similar irrevocable transactions	0	13
Unused loan limits	0	46
Letters of credit granted but not utilised	0	950
Currency forward transactions	15,743	15,738

	31.12.2012	
	EUR ths.	EUR ths.
	Claims	Liabilities
Irrevocable transactions	12,739	13,580
Unused loan limits	0	741
Letters of credit granted but not utilised	0	100
Currency forward transactions	12,739	12,739

Currency Risk

	31.12.2013				
					EUR ths.
	Balance sheet position		Off-balance sheet position		Net
	assets	liabilities	assets	liabilities	position
EUR position	81,961	71,917	7,770	7,924	9,890
USD position	60,095	60,201	7,930	7,816	8
RUB position	27	27	44	44	1
SEK position	162	160	0	0	2
GBP position	380	379	0	0	1

	31.12.2012				
					EUR ths.
	Balance sheet position		Off-balance sheet position		Net
	assets	liabilities	assets	liabilities	position
EUR and EEK joint position	45,640	36,064	5,316	7,620	7,272
USD position	15,783	17,874	7,422	5,329	2
SEK position	580	580	0	0	0

The net position of other currencies does not exceed 1% of own funds.

Net position in a currency is calculated by adding all balance sheet and off-balance sheet assets and liabilities, subject to changes in currency rates.

Net position in a foreign currency is considered to be short, when liabilities fixed in a foreign currency exceed the assets fixed in the same foreign currency; and long, when assets fixed in a foreign currency exceed the liabilities fixed in the same foreign currency.

Risk Concentration

	31.12.2013	
	no.	EUR ths.
	% of net own funds	
Number of customers (client groups) with high risk concentration	18	
Due from customers with high risk concentration		63,622
Due from persons related with credit institution		493
		519.61%
		4.03%

	31.12.2012	
	no.	EUR ths.
	% of net own funds	
Number of customers (client groups) with high risk concentration	18	
Due from customers with high risk concentration		33,215
Due from persons related with credit institution		369
		352.06%
		3.92%

Funds Under Trust Management

	31.12.2013	31.12.2012
	EUR ths.	EUR ths.
Fiduciary deposits with other credit institutions	14,569	0

Capital Adequacy

	EUR ths.	EUR ths.
	31.12.2013	31.12.2012
Share capital paid-in	14,089	12,089
Other reserves	36	36
Accumulated deficit of the previous years	-5,781	-2,245
Intangible assets	-99	-96
Net loss of the period	0	-3,536
Total tier 1 own funds	8,244	6,248
Subordinated debt	4,000	4,000
Tier 2 own funds, which exceed the limits	0	-876
Second level equity	4,000	3,161
Minimum own funds	12,244	9,409
Tier 1 own funds after deductions	8,244	6,248
Tier 2 own funds after deductions	4,000	3,161
Own funds for capital adequacy calculations	12,244	9,409
Central governments and central banks under standard method	0	55
Credit institutions and investment companies under standard method	1,162	689
Companies under standard method	497	313
Mass claims under standard method	977	889
Claims backed by mortgages under standard method	170	162
Overdue claims under standard method	263	461
Other assets under standard method	397	427
Total capital requirement for credit risk and counterparty credit risk	3,466	2,996
Capital requirement for interest rate position risk	572	314
Total capital requirements for currency risk, commodity risk and trading portfolio position risk	573	314
Operational risk base method	294	227
Total capital requirement for operational risk	294	227
Capital requirements for adequacy calculations	4,333	3,537
Capital adequacy	28.26%	26.60%

Minimum capital adequacy ratio, as required by the Bank of Estonia, is 10%.

Bank is publishing information on risk management, own funds and capital adequacy in the annual reports and interim reports on the web page of the Bank following the decree of the Governor of the Bank of Estonia. Capital adequacy requirement is applied to Versobank AS.

The amount of capital requirement to cover currency risk and commodities risk is zero.

Bank applies standard method for calculating capital requirement for credit risk and base method for calculating capital requirement for operational risk following the capital adequacy calculation directive Basel II.

Financial Assets and Liabilities by Remaining Maturities

EUR ths., as of 31.12.2013

Claims, liabilities	On demand	Over-due	Up to 1 month	1 to 3 months	3 to 12 months	1 to 2 years	2 to 5 years	Over 5 years	Total
Claims of the Bank	88,287	986	18,859	2,405	1,272	5,207	6,247	15,748	139,011
Cash and claims to credit institutions	87,832	0	18,128	0	0	0	0	0	105,960
Claims to customers	397	972	653	2,227	1,149	5,207	6,247	8,470	25,322
Securities	5	0	15	0	0	0	0	7,278	7,298
Other claims	53	14	63	178	123	0	0	0	431
Liabilities of the Bank	98,184	0	3,549	3,741	17,003	5,021	2,143	4,000	133,641
Amounts owed to credit institutions	1,559	0	0	0	0	0	0	0	1,559
Amounts owed to clients	95,971	0	3,300	3,700	16,954	4,959	2,046	0	126,930
Subordinated debt	0	0	0	0	0	0	0	4,000	4,000
Other borrowings	0	0	3	41	49	62	97	0	252
Other liabilities	654	0	246	0	0	0	0	0	900
Net	-9,897	986	15,310	-1,336	-15,731	186	4,104	11,748	5,370

EUR ths., as of 31.12.2012

Claims, liabilities	On demand	Over-due	Up to 1 month	1 to 3 months	3 to 12 months	1 to 2 years	2 to 5 years	Over 5 years	Total
Claims of the Bank	17,775	1,510	11,060	2,186	3,023	2,078	5,263	15,084	57,979
Cash and claims to credit institutions	17,505	0	10,149	0	0	0	0	0	27,654
Claims to customers	242	1,444	886	2,169	2,867	1,586	4,550	6,915	20,659
Securities	6	66	16	0	0	492	713	8,169	9,462
Other claims	22	0	9	17	156	0	0	0	204
Liabilities of the Bank	21,709	0	4,549	4,885	17,594	1,671	1,291	4,000	55,699
Amounts owed to credit institutions	109	0	0	167	0	0	0	0	276
Amounts owed to clients	21,355	0	4,309	4,691	17,553	1,608	1,239	0	50,755
Subordinated debt	0	0	0	0	0	0	0	4,000	4,000
Other borrowings	0	0	16	27	41	63	52	0	199
Other liabilities	245	0	224	0	0	0	0	0	469
Net	-3,934	1,510	6,511	-2,699	-14,571	407	3,972	11,084	2,280

Geographical Concentration of Financial Assets

EUR ths., as of 31.12.2013

Area	Balance sheet claims				by area (%)
	loans *	incl. overdue and doubtful claims	securities **	contingent assets	
Estonia	84,543	3,599	17	9,433	60,95%
United States of America	8,261	0	342	0	5,58%
United Kingdom	521	0	1	5,841	4,13%
Denmark	212	0	0	0	0,14%
Latvia	2	0	0	0	0,00%
Germany	6,575	0	1	469	4,57%
Ukraine	3,954	0	0	0	2,56%
Russia	4,959	0	435	0	3,50%
Austria	6,825	0	0	0	4,43%
Switzerland	2,226	0	0	0	1,44%
Belgium	7,628	0	0	0	4,95%
Israel	1,453	0	0	0	0,94%
Australia	0	0	179	0	0,12%
Brazil	0	0	762	0	0,49%
Panama	552	0	0	0	0,36%
Netherlands	0	0	514	0	0,33%
Italy	473	0	745	0	0,79%
Luxembourg	0	0	1,408	0	0,91%
Bermuda	0	0	395	0	0,26%
United Arab Emirates	0	0	549	0	0,36%
British Virgin Islands	1,458	0	0	0	0,95%
Ireland	0	0	508	0	0,33%
Slovenia	0	0	527	0	0,34%
Turkey	0	0	915	0	0,59%
Cyprus	1,530	0	0	0	0,99%
Total	131,172	3,599	7,298	15,743	100,00%

EUR ths., as of 31.12.2012

Area	Balance sheet claims				by area (%)
	loans *	incl. overdue and doubtful claims	securities **	contingent assets	
Estonia	32,637	4,895	71	3,722	51,76%
United States of America	4,277	0	1,863	0	8,72%
United Kingdom	243	0	547	9,017	13,93%
Denmark	111	0	0	0	0,16%
Latvia	2	0	0	0	0,00%
Germany	7,661	0	0	0	10,88%
Ukraine	2,354	0	0	0	3,34%
Russia	1	0	282	0	0,40%
Austria	85	0	0	0	0,12%
Switzerland	58	0	0	0	0,08%
Panama	754	0	0	0	1,07%
Bahrein	0	0	1,340	0	1,90%
Italy	0	0	1,556	0	2,21%
Spain	0	0	495	0	0,70%
France	0	0	492	0	0,70%
Luxembourg	0	0	631	0	0,90%
Romania	0	0	549	0	0,78%
Slovenia	0	0	994	0	1,41%
Turkey	0	0	642	0	0,91%
Total	48,183	4,895	9,462	12,739	100,00%

* Includes claims on credit institutions, financial institutions and customers.

** Comprises financial assets held for trading, available-for-sale financial assets and held-to-maturity investments.

Concentration of Financial Assets by Economic Sector

EUR ths., as of 31.12.2013

Economic sector	Balance sheet claims				by area (%)
	loans *	incl. overdue and doubtful claims	securities **	contingent assets	
Agriculture, forestry and fishing	2,946	706	0	0	1,91%
Mining and quarrying	53	0	181	0	0,15%
Manufacturing	978	6	203	0	0,77%
Electricity, gas, steam and air conditioning supply	0	0	549	0	0,36%
Construction	521	180	0	0	0,34%
Wholesale and retail trade	1,101	69	0	9,071	6,60%
Transportation and storage	94	5	0	362	0,30%
Accommodation and food service activities	884	45	0	0	0,57%
Information and communication	0	0	1,304	0	0,85%
Financial and insurance activities	106,243	0	3,607	6,310	75,32%
Real estate activities	8,570	2,320	0	0	5,56%
Professional, scientific and technical activities	70	0	0	0	0,05%
Administrative and support service activities	44	0	0	0	0,03%
Public administration and defence; compulsory social security	0	0	527	0	0,34%
Human health and social work activities	996	0	0	0	0,65%
Arts, entertainment and recreation	1,538	0	0	0	1,00%
Other service activities	2,059	1	927	0	1,94%
Private persons	5,075	267	0	0	3,29%
Total	131,172	3,599	7,298	15,743	100,00%

EUR ths., as of 31.12.2012

Economic sector	Balance sheet claims				by area (%)
	loans *	incl. overdue and doubtful claims	securities **	contingent assets	
Agriculture, forestry and fishing	1,594	849	0	0	2,26%
Mining and quarrying	95	0	0	0	0,13%
Manufacturing	352	2	0	0	0,50%
Electricity, gas, steam and air conditioning supply	471	0	749	0	1,73%
Construction	466	157	0	0	0,66%
Wholesale and retail trade	521	154	0	3,722	6,03%
Transportation and storage	61	3	0	0	0,09%
Accommodation and food service activities	947	3	0	0	1,35%
Information and communication	0	0	1,434	0	2,04%
Financial and insurance activities	27,872	159	4,977	9,017	59,48%
Real estate activities	9,208	3,026	66	0	13,18%
Professional, scientific and technical activities	76	0	0	0	0,11%
Administrative and support service activities	46	0	0	0	0,07%
Public administration and defence; compulsory social security	0	0	2,233	0	3,17%
Human health and social work activities	40	0	0	0	0,06%
Arts, entertainment and recreation	227	0	0	0	0,32%
Other service activities	2,594	1	3	0	3,69%
Private persons	3,613	541	0	0	5,13%
Total	48,183	4,895	9,462	12,739	100,00%

* Includes claims on credit institutions, financial institutions and customers.

** Comprises financial assets held for trading, available-for-sale financial assets and held-to-maturity investments.